

2012 Annual Report



Now, more than ever.



With pantry partners checking in with double-digit need growth, we worked hard to satisfy our commitment to no family going hungry in any of the six counties we serve.

Fortunately, we have each of you.

2012 Was an Exceptional Year for the Food Bank of Northern Indiana!

We fine-tuned our leadership staff, exceeded our fiscal goals, and bolstered our food distribution to its highest level since 1993. What a great year.

Unfortunately, we also experienced the effects of unprecedented need. With pantry partners checking in with double-digit need growth, we worked hard to satisfy our commitment to no family going hungry in any of the six counties we serve. Fortunately, we have each of you—our mission partners, donors, volunteers and selfless citizens who continue to be the lifeblood of our organization.

Without you, 250,000 less-fortunate families would add “food” to the list of many items occupying their daily struggles and preventing them from healthier lifestyles.

Without you, thousands of school kids would savor Friday’s lunch as the last meal of the weekend.

Without you, seniors would reluctantly spend a portion of their grocery finances for medicine, bus fare or utility bills.

What lies ahead?

2013 marks the 20th Anniversary of the Food Bank of Northern Indiana. And although there has been much progress in the fight against hunger, there is still much work to be done. The Food Bank is committed to becoming the leader in developing and implementing strategies to alleviate hunger and to ultimately affect the overall health in each community we serve. We will form real, working alliances with committed partners and show real progress in this lofty, shared mission. Among our goals for this year is to distribute an additional 1 million pounds of healthy food to those who need it most. It won’t be easy.

We still need you...now, more than ever.

A handwritten signature in black ink that reads "Milt Lee".

Milt Lee
Executive Director



Now, more than ever.

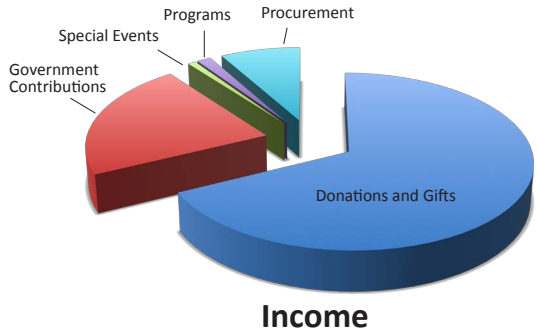
GOOD STEWARDS

Financial Report

Statement of Financial Position
December 31, 2012

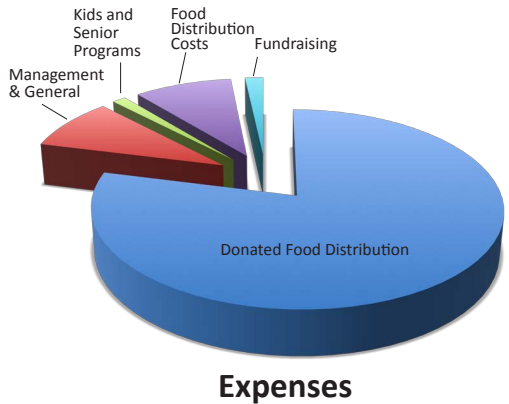
Income: January – December 2012

Donations and Gifts*	7,454,466.75
Government Contributions*	2,421,461.19
Special Events	85,081.76
Programs	158,562.49
Procurement	892,354.98
Estimated Total Income	11,011,927.17



Expenses: January – December 2012

Donated Food Distribution*	8,140,710.85
Food Distribution Costs	916,541.79
Kids and Senior Programs	132,874.59
Management & General	947,522.51
Fundraising	175,863.92
Estimated Total Expenses	10,313,513.66
Estimated Net Income	698,413.51



*Includes estimated costs for donated food.
Totals area estimated until after the Financial Audit.

Did you know?

6 million pounds of
food was distributed
last year.





2012: Together, We Made a Difference

Peace of Mind for More Children

Thousands of young students could focus on school work instead of wondering if they would eat, because we expanded our Fun Pack- Food For Kids program with healthy foods they take home every Friday.

Growth in Food Distribution

Our mobile pantry visited dozens of first-time sites across multiple counties with funding from business partners and our generous public.

Dignified Experiences for Seniors

Senior citizens no longer had to wait outside for a mobile pantry or farmers market because we delivered hundreds of nutritious grocery bags right to their doorsteps each month.

Mission:

The Food Bank of Northern Indiana works in partnership with the community to feed the hungry, increase awareness of the effects of hunger and lead programs designed to alleviate hunger.

The Food Bank of Northern Indiana serves Elkhart, Kosciusko, LaPorte, Marshall, Starke and St. Joseph Counties, and is a member of Feeding America, Feeding Indiana's Hungry (FIH), and United Way.



Now, more than ever.

MOBILE FOOD PANTRY PROGRAM

Hitting the Road in an Effort to Bring Food Directly to Those in Need

Recognizing that not all food-insecure households have access to food pantries in its six-county service area, the Food Bank initiated its Mobile Food Pantry Program in March, distributing nutritious food directly to clients, supplementing the work of its member agencies and meeting the growing demand.

A typical mobile pantry offers fresh perishable items, including produce, grains, dairy and proteins. Tables are set up at pre-scheduled locations where people can “shop” and select items that meet their individual needs.

Mobile Pantry Statistics

County	# of Distributions	Pounds	Households	Individuals
Elkhart	12	84,427	2,538	8,536
Kosciusko	9	65,641	1,844	5,335
Marshall	9	70,433	1,602	4,971
Starke	9	59,770	1,428	4,299
LaPorte	9	61,970	1,642	5,483
St. Joe	4	27,002	680	2,151
TOTAL	52	369,876	9,734	30,775

Average 7,101 187 592



Now, more than ever.

CHILD NUTRITION PROGRAMS

Food 4 Kids:

Discretely providing food to school-aged students to ensure they have something to eat on weekends and during holidays.

Fun Packs Program: Many students in northern Indiana rely on school cafeterias for their most nutritious, or only, meal of the day. Since 2006, the Food Bank's Food 4 Kids Program has been filling sacks of nutritious food that's kid-friendly, shelf-stable and ready to eat with little or no cooking.

The program is free to eligible students and selected schools are identified as having a high rate of children eligible for free/reduced lunch programs. Food programs for children have shown to increase school attendance, decrease behavior problems, and improve the concentration abilities of students as well as academic achievement.

The Food Bank changed the name of its program from Backpack 4 Kids Program to Fun Packs during the launch of the 2012-2013 school year. The term Fun Packs prevents the community from assuming that the Food Bank is distributing backpacks with school supplies instead of providing a supplemental sack of food for the weekend. Using a non-descript sack helps shield students from any stigma that may be associated with being hungry or receiving food assistance.

During the 2012-2013 school year, Fun Packs were provided to 1,225 students in 17 schools in Elkhart, LaPorte, Starke and St. Joseph Counties.

Rise Up Academy, South Bend, High School Pantry:

Newman's Own nourishing children in our community

Newman's Own and Feeding America provided grant funding to open a school-based pantry in northern Indiana. One of 12 school pantries in 10 cities, Rise Up Academy's Food Pantry opened in February 2011 and is the first school-based pantry in the Food Bank's network of member agencies. This pantry is only open to students and their families. Students take an active ownership in the pantry by working each week. There are 65 students are served each week, receiving a total of nearly 29,000 pounds of nutritious meats, produce, breads, dairy products and canned goods.

Did you know? **35,910**

Food 4 Kids Fun Packs were distributed to hungry children in northern Indiana in 2012.



SENIOR BAG PROGRAM

Providing supplemental food assistance so seniors don't have to make tough choices.

Every day, many seniors in our community make tough choices. Food or medication. Food or medical bills. Food or household expenses. Limited financial resources make it challenging to sustain a healthy lifestyle.

In February 2012, the Food Bank began its Senior Bag distribution program to the William C. Ellison Apartments and LaSalle Park Apartments, distributing 58 bags per month. Each bag may include shelf-stable items such as rice or dry beans, canned tuna or chicken, macaroni and cheese, canned vegetables, boxed potatoes, pastas and sauces, applesauce, cereal, crackers, soups, bread and one frozen meat. Fresh produce and personal care items are also included, based on availability.

In March 2012, the Food Bank was able to make a one-time delivery to senior communities in its six-county service area: 61 bags in Elkhart County, 154 bags in Kosciusko County, 193 bags in LaPorte County, 126 bags in Marshall County, and 75 bags in Starke County.



Now, more than ever.

OUR AGENCY PARTNERS

Each dollar donated to the Food Bank of Northern Indiana helps us distribute enough food to provide up to eight meals to hungry children, families, seniors and individuals in our community. The Food Bank works with over 185 agencies in northern Indiana to effectively and efficiently place the food and funds generated by your efforts in the hands of those who are most vulnerable. Last year our agency partners served meals to approximately 1,541,176 people.

2012 Food Bank Agencies of the Year:

Christ's Commissary

First United Methodist Church

House of Prayer

Sacred Heart School

Did you know? **44%**
of those who receive food from the
Food Bank are children.

Pantry Patron Quotes:

"I've been coming here for two years and this food has helped me keep my kids full."

– Sahar, South Bend.

"For the past year, this food has helped me survive."

– Moore, South Bend.

"For the past year, this food has kept my belly full."

– Lawrence, South Bend.



FOOD SOURCING

Working with Retailers, Manufacturers and Growers to Feed the Hungry

In 2012, the Food Bank worked with a variety of donors and food brokers to glean 6,170,000 pounds of food. These donations included 3,825,000 pounds of food from our local and national donors, a purchased amount of 945,000 pounds, and 1,400,000 pounds from the U.S. Department of Agriculture (USDA). The Food Bank received an 11% increase in donated product poundage in 2012. Our 2012 store donation program partners included Aldi, Kroger, Jewel, Marsh, Meijer, Target, Sam's Club and Walmart.

Our purchasing program grew in 2012 by 25%. We have managed to reduce our overall costs from \$0.64 per pound to \$0.60 per pound, which has resulted in a savings of almost \$38,000 in 2012. Our main partner, IBRN, Inc., has helped us drop the costs of purchased product for general inventory, hunger programs and holiday boxes since we began working with them in 2011. In addition, we work with vendors such as F&AM, Commercial Foods, Good Source and Global Foods to fill the gaps with products we cannot acquire locally. Due to cuts in governmental spending, we took a hit with USDA commodities to distribute in 2012 by 15%. However, we

have had an increase in the total poundage collected in 2012 by 6% to 6,170,000 pounds.

Our Top 10 donors for 2012 were Walmart Mishawaka, Walmart Ireland Road, Jewel-Osco, Nash-Finch, Walmart Plymouth, Pepsi-Cola Bottlers, Sam's Club Mishawaka, Walmart Osceola, Walmart LaPorte and Walmart Warsaw. These 10 donors accounted for 1,459,000 pounds of product out of the total 3,825,000 pounds from our 197 donors.



Now, more than ever.

THANK YOU TO OUR DONORS

Listed are monetary donors who have made gifts of \$250 or more to the Food Bank of Northern Indiana from January 1, 2012 through December 31, 2012. Their generosity enables us to distribute millions of pounds of nutritious food annually.

Many thanks to all those listed here and to everyone whose support helps us to provide food to people in need.

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Student Hunger Drive of Northern Indiana
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Now, more than ever.

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U.S. Signcrafters
University of Notre Dame,
Department of Athletics
University of Notre Dame,
Department of Marketing
University of Notre Dame,
Office of the President
US Department of Justice, US Trustee,
Region 10
Patricia Vanek
Vietnam Veterans of America
Gary Walston
Brent L Weaver
Joyce Wegs
John P Welle
Ralph J Wenzel
Pamela E White
David A Wiegand
Sterling Wiener
Ronald L Wilcoxson
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Clayton B Wilson
J Bryan Wirth
Lola M Wise
Sharon Witherspoon
Woodforest National Bank
David Woods
Arletta Wright
Bobby J Yeggy
Mary P Zarat
Zion UCC
Sisters of Faith Zion United Church of
Christ Group

Mission Partner:

Church Community Services

Media Partners:

ABC 57
Advance News-Bremen
Enquirer
Bourbon News-Mirror/
Culver Citizen/Pilot-News
Bristol Bugle News
El Puente
Fox 28
Goshen News
Granger Gazette
Herald-Argus
Michiana News Channel
Mishawaka Enterprise
NewsCenter 16
News Dispatch
Pulse FM
South Bend Tribune
The Mail-Journal
The Elkhart Truth
Wakarusa Tribune
Walkerton Area Shopper
WAOR FM/WBYT FM/
WYPW FM
WCMR AM/WFRI FM/WFRN
FM/WFRR FM
WCOE FM/WLOI AM
WOND AM/WNDV FM/
WSMM FM/WZOW FM
WEFM FM
WIMS AM
WLDC FM
WLFQ FM
WSBL LP
WSBT Radio Group – WHFB
FM/WNSN FM/WSBT
AM/WZOC FM
WSBT TV 22
WSND FM
WTCA AM
WTRC AM
WUBS FM
WVPE FM

Food Donors

7-Up Bottling Group
Abbett Farms
Aldi #02
Aldi #03
Aldi #04
Aldi #07
Aldi #24
Aldi #34
Aldi #38
Aldi #51
Aldi #68
Aldi #73
Alpha Baking
Applebee's
Aunt Millie's
Bar S Foods
Bay Valley Foods
Bob Evans – Grape Road
Brothers Bar & Grill
Canteen Services
Chipotle Restaurant No. 128
Church Community Services
Clay's Candy, Inc
Coca Cola Bottling Co
Commercial Food Systems,
Inc
Community Harvest Food
Bank
Creighton Brothers LLC
Culver Duck Farms
CVS Pharmacy #8646
D&G Transportation Inc
Deans Foods
Diamond Foods, Inc
Eastern Illinois Food Bank
Ecklers Produce &
Greenhouse Farm
Einstein Bagels
Essenhaus Foods
F&AM, Inc
Food Finders Food Bank, Inc
Gleaners Food Bank of
Indiana
Global Foods Inc.
Goodwill Industries –
Western Avenue
Gordon Food Service
Great Lakes Produce &
Marketing
Greenline Distributors
Hildebrand Farm
IFS&A-USDA
Independent Restaurant
Buyers
Jaworski Meat Market
Jewel-Osco
Knights of Columbus #1477
Kraft Foods Global, Inc
Kroger – Ireland Road, South
Bend
Kroger – Merrifield,
Mishawaka
Kroger – Plymouth
Kroger – Elkhart
Kroger – LaPorte
Kroger – Town&Country,
Mishawaka

Kroger – Goshen
Kroger – West Hively, Elkhart
Kroger – Western Avenue,
South Bend
Lewis Bakery
Little Caesar's Pizza – Sage
Management
Little Turtle Cluster
Lofthouse Foods, Inc
Maple Leaf Farms, Inc
Marsh Grocery Stores
Martin's Super Market –
Warehouse
McCormick & Company, Inc
Meijer #120
Meijer #121
Meijer #127
Meijer #128
Meijer #149
Miller Poultry
Newman's Own, Inc
Olive Garden
Owen's Store
Pepperidge Farms
Pepsi-Cola Bottlers
Pizza Hut/Twin Branch
Red Lobster – Elkhart
Red Lobster – Mishawaka
Rice Farms, LLC
Sam's Club #6315
Sam's Club #8170
Second Harvest Food Bank
of ECI
SMP Marketing LLC
Sunrise Produce, Inc
Sweet Corn Charlie Produce
Target – Benton Harbor
Target – Ireland Road, South
Bend
Target – Goshen
Target – Granger
Tyson Foods
Walmart #2679
Walmart #1378
Walmart #2678
Walmart #4399
Walmart #1978
Walmart #2680
Walmart #1304
Walmart #1566
Walmart #3436
Walmart #2276
Walmart #1487
Wonder Hostess
Zentis Foods



Now, more than ever.

THANK YOU TO OUR VOLUNTEERS

In 2012, volunteers donated 20,655 hours – a 32% increase over 2011!
The Food Bank needs an average of 30 volunteers each day. Volunteers spend an average of 3.5 hours per visit with a variety of projects, including the Food 4 Kids Fun Packs packaging.

Corporate Volunteers:

Ameriprise Financial
Clark Aquatic Services
Crowe Horwath
Eaton Corp.
Farm Journal
IRBN
Jordan Automotive Group
Key Bank
Korhorn Financial
Liberty Mutual
LPGA Tour
Macy's
PNC Bank
RE/MAX 100
Starbucks
Target Stores
Trinity Health Systems
Wells Fargo Advisors
Woodforest

Organization Volunteers:

ADEC
Center for the Homeless
Christ the King
Logan Center
South Bend Community School
Corporation – Intern Program

Partner Volunteers:

Anthony Wayne Services
Adams High School
AWS
Bethel College Job Shadowing
Program
Boys & Girls Clubs
Camp Fire USA
Catholic Heart Worker Group
Crossings Educational Center

Partner Volunteers *continued:*

Dismas House
DuComb Center
Dungarvin
Girl Scouts
Goodwill Impact
Holy Cross College
Home School Honor Society
Indiana Mentor
Indiana University South Bend
Alpha Sigma Phi
IU South Bend
Ivy Tech Community College
Juvenile Justice Center
Kiwanis
Latter Day Saints
Mosaic
Oaklawn
Penn High School
Penn Township Trustees Office
Purdue University
Riley High School
Sacred Heart School
Saint Joseph High School
Saint Mary's College
South Gateway Rotary
Starline
Student Today/Leaders Forever
Trine University
U.S. Air Force Recruiters
University of Notre Dame

- Alumni Association
- Beta Alpha Psi
- Law School
- Lewis Hall
- Masters of Science in Accountancy
- Residence Life

Individuals:

Jan Blaz
Haley Boggqual
Dinah Bourdon
Jack Gibboney
Jacob Goodloe
Jerry Halloran
Harry Holycross
Trina Horton
Eleanor Jones
Dick Lamphear
Ken Lewton
Lenora Lloyd
Kulwa Lukuba
Ed Lumpkin
Rose Mason
Andrea McHugi
Mike Pheil
Tom Shank
Les Shankle
Matt Shook
Stan Shook
Sue Shook
Eric Sokol
Heather Stepher
Craig Sumerix
Paul Symanski
Kathy Trumbull
Carol Vogel
Steve – ADEC
Tiffany – ADEC
Brandon – Center for the Homeless
Carl – Center for the Homeless
Lynn – Center for the Homeless
Elders – Church of Jesus Christ of Latter-Day Saints
Ben – Logan
Kathy – Logan
Lea – Logan
Lynn – Logan
Tim – Logan
Toni – Logan

Did you know?
20,655

volunteer hours were given in 2012.
That's equivalent to more than 10
full-time staff members!



We can give you all different kinds of statistics, but at the end of the day, all that really matters is the people who have been helped...and who have received hope.

Thank You!

2013 Board of Directors

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Senior Business Relationship Manager
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2013 FOOD BANK STAFF:

Administration:
Executive Director – Milt Lee
Administrative Assistant – Beverly Waumans
Agency Relations Manager – Jaime Owen
Community Educator and
Sustainability Coordinator/Programs – Denise Singh
Director of Community Impact – Marijo Martinec
Finance Manager – Theresa Thompson
Food Sourcing and Procurement – Sean O'Malley
General Manager – Shelley Marker
Program Support Assistant – Sharon Kowalski
Volunteer Coordinator – Richard Chapla
Assistant Volunteer Coordinator – Bill Nowostawski



"As the Food Bank of Northern Indiana marks its 20th year, we are looking forward while bearing in mind our past. In these 20 years, we have seen the face of hunger change in northern Indiana.

As we work to revive our still struggling economy, we've seen more new faces at the Food Bank and our remote and mobile pantries.

The fact that some of these faces are those people who previously contributed to the Food Bank tells us that the need for food in our community remains great. It also tells us that hunger and poverty can strike anyone and that's why we need your support **now more than ever."**

- Gerald (Jerry) Lutkus,
2013 Food Bank Chairman



*The Food Bank of Northern Indiana is a
proud member of:*

