

2014 Annual Report



Engaged and Focused.



A MESSAGE FROM MILT

Few things are more powerful than engaged community partners, laser focused on a single objective. And, when leadership demonstrates commitment and enthusiasm for that objective, you can create a movement that can solve many problems. Well, we have yet to completely solve hunger, but because of our incredible donors, public officials, board of directors, volunteers and staff, we made significant strides towards that objective in 2014.

Because of you, we had the most successful fourth quarter food drive season in our organization's history. And, you found some incredibly creative ways in which to deliver, from superheroes scaling downtown buildings, to new beverage auctions, school concerts, contests, holiday open house functions, parties and much more. Our reclamation volunteers were happier to sort more barrels of food than ever, and they are ready to continue sorting your donations in the new year!

Also, with the help of engaged community health care partners, we developed the Healthy Choices Market – a kitchen, classroom and mini farmers market where we help educate diabetes clients on nutrition and offer free access to fresh produce. Most exciting about the Healthy Choices experience is not just the positive progress clients are experiencing, but cooking classes are being led by volunteer chefs from local organizations and restaurants!

We celebrated a successful inaugural luncheon where our guest speaker was a community favorite...Notre Dame All American Ruth Riley! Stretching nearly 6'5", her stature pales in comparison to the heights this fully engaged and committed hunger advocate accomplishes on a daily basis by spreading the message and working to help end childhood hunger around the world!

Lastly, our strong mission partnerships and 165 pantry partners helped strategize, fund, sort and distribute 7,000,000 pounds of food to nearly one half million families in 2014. Words cannot express our gratitude for help in reaching such heights and achieving a great impact.

Milt Lee
Executive Director and CEO



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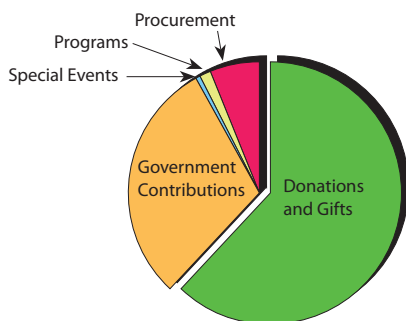
GOOD STEWARDS

Financial Report

Statement of Financial Position
December 31, 2014

Income: January – December 2014

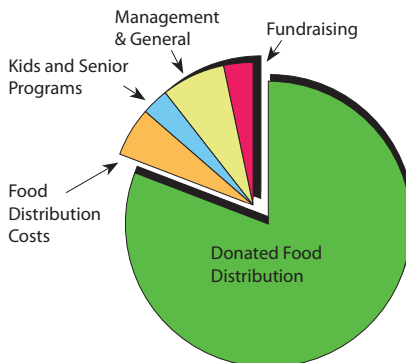
Donations and Gifts*	7,446,774.47
Government Contributions*	3,638,688.03
Special Events	70,067.47
Programs	162,321.19
Procurement	734,706.23
Estimated Total Income	\$12,052,557.39



Income

Expenses: January – December 2014

Donated Food Distribution*	9,307,680.29
Food Distribution Costs	641,468.84
Kids and Senior Programs	366,212.80
Management & General	830,384.73
Fundraising	360,579.76
Estimated Total Expenses	\$11,506,326.42



Expenses

*Includes estimated costs for donated food.
Totals area estimated until after the Financial Audit.

Did you know?

50%

of those who receive food from the Food Bank's network of member agencies are either children under the age of 18 or seniors, over the age of 60.



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Mission:

The Food Bank of Northern Indiana works in partnership with the community to feed the hungry, increase awareness of the effects of hunger and lead programs designed to alleviate hunger. The Food Bank of Northern Indiana serves Elkhart, Kosciusko, LaPorte, Marshall, Starke and St. Joseph Counties, and is a member of Feeding America, Feeding Indiana's Hungry (FIH) and United Way.

AGENCY RELATIONS

Each dollar donated to the Food Bank of Northern Indiana helps us distribute enough food to provide up to nine meals to hungry children, families, seniors and individuals in the communities we serve. The Food Bank works with more than 165 agencies to effectively and efficiently place the food and funds generated by your efforts in the hands of those who are most vulnerable.

Last year our agencies provided food to 1,332,200 individuals.

2014 Agency Partners of the Year



The Storehouse in Mishawaka.



Christian Community Food Pantry in Walkerton.



State Street Church in La Porte.



Albright United Methodist Church in Mishawaka.

MOBILE FOOD PANTRY PROGRAM

Hitting the Road in an Effort to Bring Food Directly to Those in Need of Food Assistance.

Since 2012, the Food Bank of Northern Indiana has provided this program to distribute additional food in underserved areas in its service area and supplement the work of member agencies throughout northern Indiana.

A typical mobile food pantry offers fresh perishable items, including produce, grains, dairy and protein. Tables are set up at pre-scheduled locations where people can select the items that best meet their individual needs.

Mobile Pantry Statistics

County	# of Distributions	Pounds	Households	Individuals
Elkhart*	14	61,045	1,098	28,768
Kosciusko	33	156,429	2,915	159,344
Marshall	7	37,424	618	2,057
Starke	11	35,938	1,309	3,814
LaPorte	6	27,401	587	1,957
St. Joe	14	150,540	1,905	7,274
TOTAL	85	468,777	8,432	203,214

*Figures for Elkhart County are estimated.



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NUTRITION AND COMMUNITY HEALTH PROGRAMS

Food 4 Kids:

Helping children focus on learning instead of focusing on the pangs of hunger.

One in four children in northern Indiana lives in a food insecure household. The Food Bank's Food 4 Kids Fun Packs Program provides school-aged children a sack of nutritious, kid-friendly, shelf-stable, ready-to-eat food that requires little to no cooking. This extra food improves their ability to learn and quality of life.

During the 2013-2014 school year, the Food Bank partnered with 21 schools in four northern Indiana counties, serving 1,605 students and distributing 57,702 bags and 115,404 pounds of food. The Jordan Automotive Group has been the Food 4 Kids Fun Packs Presenting Sponsor since 2009.



Senior Nutrition Program:

Providing low-income older adults who are at risk of hunger access to nutritious food in a dignified manner.

Food or medication. Food or household expenses. Limited financial resources make it challenging for many seniors in northern Indiana to sustain a healthy lifestyle.

The Food Bank of Northern Indiana provided 701 low-income seniors in our six-county service area with a monthly bag of items. The bag may include perishable and non-perishable items including canned meat or tuna, pasta and pasta sauce, canned vegetables, canned fruit, fresh produce, bread, meat, yogurt, crackers and personal care items when available.

Did you know?

66%

of client households have outstanding medical bills.



Diaper Distribution:

Babies without diapers are turned away from childcare and parents without access to childcare can't go to work.

One out of three families struggle to buy diapers, which cost up to \$150 per month, per child. Many low income families struggle between buying diapers or food. Childcare requires parents to provide a day's supply of diapers per child.

As a partner of the National Diaper Bank Network, the Food Bank of Northern Indiana distributed 933,082 diapers through its network of member agencies in 2014.

Healthy Choices Market:

Educating low-income individuals with diabetes and high blood pressure with tools for a healthier lifestyle.

In July 2014, the Food Bank opened its Healthy Choices Market. This Learn. Choose. Live. initiative provides each client with a dignified educational experience which allows clients to educate themselves and choose healthy foods in order to live a healthier lifestyle and more fulfilling life by working in partnership with local organizations to affect overall community health.

Low income diabetes and high blood pressure patients who do not have the resources to obtain healthy foods themselves are referred to this program through their physician. As an incentive for achieving personal goals in their diabetes and high blood pressure education classes, clients schedule their visit to the Healthy Choices Market. Monthly classes take place with three patients participating per session. Cooking demonstrations are provided by volunteer chefs from the American Culinary Federation – South Bend Chef's Association, who dish up a delicious and easy-to-make meal to sample which can include items found in a food pantry. Recipes are provided and each client is able to take home healthy perishable and non-perishable food items to prepare in their own homes.

Over 30 clients have participated weekly in the Healthy Choices Market since its inception.



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HUNGER IN AMERICA 2014 FINDINGS

Feeding America and its nationwide network of 200 food banks have conducted the most comprehensive study of hunger in America once every four years since 1993. Like its prior studies, Hunger in America 2014 documents the critical role food banks and their partner agencies play in supporting struggling families in the United States.

- Annually our network of agencies serves 461,200 households or an average of 8,000 households every week.
- Most of our agencies are completely volunteer run. Only 47% employ paid staff. Of those volunteers, 37% are age 60 or older.
- 30% of our agencies reported having less food than they needed to serve the clients.
- 71.3% of clients have a high school diploma or higher. 12.9% are current full or part time students. 20% of households have at least one member who has served in the US military.
- 32% of client households have a member with diabetes and 64% have a member with high blood pressure. 32% lack health insurance and 66% of client households have outstanding medical bills.
- While 59% of client households are receiving SNAP benefits, only 29% of those families report that the benefits last for the entire month.
- 58% of client households plan to get food on a regular basis and 42% wait till they are out of food completely before they visit a soup kitchen or food pantry.
- Top most desired products include dairy, fresh produce and protein food and meat.



FOOD SOURCING

Working with Retailers, Manufacturers and Growers to Feed the Hungry in northern Indiana

In 2014, the Food Bank worked with a variety of donors and food brokers to glean 5,146,446 pounds of food. These donations included 3,264,026 pounds of food from national donors and 1,882,420 pounds of food from local donors, a purchased amount of 909,428 pounds, and 2,199,488 from the U.S. Department of Agriculture (USDA). Our USDA is up by 27% because the Food Bank now delivers USDA products to the Fort Wayne and Gary food banks. These food banks received more than 226,000 pounds of product. In our six-county service area, the number of pounds delivered through USDA has increased by 14%.

Excess USDA funding allowed the Food Bank to purchase a used refrigerated truck in 2014.

Our 2014 store donation program partners included Aldi, Kroger, Marsh, Meijer, Target, Sam's Club, Walmart and Whole Foods.

We continue to work with food brokers to reduce our overall purchase food costs. IRBN has helped us reduce the cost of purchased product for general inventory, hunger programs and holiday programs. In addition,



we work with vendors such as F&AM, Commercial Foods, Good Source and Global Foods to fill the gaps with products we can't acquire locally.

In 2014, we distributed 7,846,422 pounds which is an increase of 15% from 2013.

2014 Top 10 Donors

Walmart Mishawaka
Walmart Ireland Road, South Bend
Walmart Plymouth
Walmart Portage Road, South Bend
Walmart Michigan City
Sam's Club, Mishawaka
Walmart, Warsaw
NFI Industries/Bimbo Bakeries
Aunt Millie's Bakeries
Walmart, LaPorte

These 10 donors accounted for 1,693,306 pounds of donated product.



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THANK YOU TO OUR DONORS

Listed are monetary donors who have made gifts of \$250 or more to the Food Bank of Northern Indiana from January 1, 2014 through December 31, 2014. Their generosity enables us to distribute millions of pounds of nutritious food annually.

Many thanks to all those listed here and to everyone whose support helps us to provide food to people in need.

\$5,000 & Above

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 Michael P Watson
 Brent L Weaver
 James H Weaver
 Gregory A Webster
 Patricia A Welcome
 Alice Wiand
 Sterling Wiener
 Joan Williams
 Ronald E Williams
 A Jean Wing
 J Bryan Wirth
 Michelle Wirth
 Sharon Witherspoon
 WorkOne
 Adam Worsham
 Arletta Wright
 Ann J Wroblewski
 Gary L Wuslich
 Bobby J Yeggy
 Philip C Zeltwanger
 Robin T Zon



Engaged and Focused.

During Hunger Action Month, the Food Bank conducted a 30 Days Paper Plate Campaign on social media by asking community leaders to lend their voices and speak out against hunger.



THANK YOU TO OUR VOLUNTEERS

Corporate Volunteers:

Ameriprise Financial
Clark Aquatic Services
Crowe Horwath
Eaton Corp.
Farm Journal
Gibson
IRBN
Johnson & Johnson
Jordan Automotive Group
Key Bank
Korhorn Financial
Liberty Mutual
LPGA Tour
McGladrey
Macy's
Mossberg & Co.
PNC Bank
Press Ganey
RE/Max 100
Starbucks
Supreme Corp.
Target Stores
Trinity Health Systems
Unity Hospital
Wells Fargo Advisors
Woodforest National Bank

Organization Volunteers:

ADEC
Center for the Homeless
Christ the King
Logan Center
South Bend Community School
Corporation – Intern Program
Venture Group

Partner Volunteers:

8th Street Mennonite Church
Anthony Wayne Services
John Adams High School
AWS
Bethel College Job Shadowing
Program
Boys & Girls Clubs of St. Joseph County
Braid Corp.
Camp Fire USA
Catholic Heart Worker Group

Partner Volunteers *continued:*

Crossing Educational Center
Family Volunteer Camp
Girl Scouts
Goodwill Impact
Holy Cross College
Home School Honor Society
Indiana Mentor
Indiana University South Bend –
Alpha Sigma Phi
Indiana University South Bend
Jewish Federation
Juvenile Justice Center
Kiwanis
Church of Jesus Christ of the Latter
Day Saints
Marian High School
Michigan Christian Church
Mosaic
North Liberty Church of the Brethren
Oaklawn
Penn High School
Penn Township Trustees Office
Purdue University
Riley High School
Sacred Heart School
Saint Joseph High School
Saint Mary's College
South Bend Community School
Corporation
Starline
Student Today/Leaders Forever
Trine University
U.S. Air Force Recruiters
University of Notre Dame

- Alumni Association
- Army ROTC
- Beta Alpha Psi
- Department of Development
- Law School
- Masters of Science in
Accountancy
- Residence Life
- Reunion Group
- Theological Dept.
- Women's Basketball

Washington High School
YMCA Camp Minikani
ZETA Phi Beta Sorority

Individual Volunteers:

Dinah Bourdon
Brenda Campbell
Jack Gibboney
Jerry Halloran
Wendy Heinrich
Harry Holycross* deceased
Jim Jaiewicz
Eleanor Jones
Dick Lamphear
Jim Leonard
Ken Lewton
Tony Mersits
Mike Pheil
Les Shankle
Matt Shook
Stan Shook
Sue Shook
Eric Sokol
Frank Springel
Craig Sumerix
Paul Szymanski
Carol Vogel
Steve – ADEC
Tiffany – ADEC
Brandon – Center for the Homeless
Carl – Center for the Homeless
Lynn – Center for the Homeless
Elders – Church of Jesus Christ of
Latter-Day Saints
Ben – Logan
Kathy – Logan
Lea – Logan
Lynn – Logan
Tim – Logan
Toni – Logan

*25,837 volunteer hours
supported Food Bank
activities in 2014
– that's the equivalent of
more than 13 full-time
staff members.*



The Food Bank of Northern Indiana is a proud member of:



Team members from McGladrey LLP volunteer each year at the Food Bank assisting in a variety of the Food Bank's operations.



Students from Marian High School commemorated their 50th Anniversary by volunteering at the Food Bank and various non-profit organizations during a community plunge day.



Gibson Insurance assembling Senior Nutrition Bags at the Food Bank.



Gibson Insurance Group engaged a variety of businesses and organizations to raise food and funds during the month of November with 'Wonder Woman' and 'The Hulk' scaling Gibson's office building on a brisk December morning to reveal 57,002 pounds of food collected for the Food Bank!

Thank you to our volunteers who donated 25,837 hours to the Food Bank in 2014 - an increase of 37% over 2013! Volunteers averaged 3.6 hours per visit helping with a variety of projects to keep the Food Bank operating. Volunteers packed 2,000 Food 4 Kids Fun Packs each week and packing nearly 750 Senior Nutrition Program bags each month.

Kindness, like a boomerang, always returns.

~Author unknown

2014 Board of Directors

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Partner, Barnes & Thornburg, LLP

Todd Brown, Treasurer
TCU

John O'Brien, Secretary
WNDU TV

Curtis L. Bethel, Jr.
1st Source Bank

Jill R. Bodensteiner
University of Notre Dame

John G. Bolstetter
Bravo Trailers

Kurt Meyer
Saint Joseph Regional Medical Center

Angie Nelson-Deutch
NIPSCO

Alex Redenius
Kroger Stores

Chris Rowland
Healy Group

Michael J. Ryan
Wells Fargo Bank

2014 FOOD BANK STAFF:

Administration:

Executive Director & CEO – Milt Lee

Administrative Assistant – Beverly Waumans

Administrative Support – Lee Ann Crawford

Agency Relations Manager – Jaime Owen

Assistant Warehouse Manager – Bill Nowostawski

Associate Director – Marijo Martinec

Community Impact Assistant – Lynne Palmer

Finance Manager – Theresa Thompson

General Manager – Shelley Marker

Member Relations Coordinator – Lindsay Workman

Warehouse Manager – Oscar Gibson

“As the Food Bank of Northern Indiana looks forward towards 2015, it’s important to stop and reflect on the success we achieved this year. 2014 saw a continued community devotion towards meeting the challenges of hunger with an inspiring 37% growth in volunteer hours. This tremendous community support was matched with a nearly 16% increase in pounds of food distributed.

While we have many things to be thankful for, the challenge of feeding the hungry in our communities is a difficult one. Hunger knows no age, race, or gender as it impacts thousands of people right here in our area including over 50% of our needs coming from children and seniors.

With your continued support, we are confident the Food Bank of Northern Indiana will continue to meet the challenges of hunger in our community. It is only through the hard work, generosity and selflessness of our donors and volunteers that we can fight this battle.”

- Todd Brown,
2015 Food Bank
Chairman

